

HOWARD OLSEN

Are we winning the customers we rightly deserve?

Are we seizing the opportunities sitting right in front of us?

And are we getting our fair price or competing over it?

Here to help us with those questions is Howard Olsen who knows a thing or two about professional selling. As founder and President of High Output Training Systems, He is one of North America's leading authorities on peak sales performance. With two decades of sales success in over 20 countries, Howard's positive and profit-producing messages help thousands of people increase their poise, confidence and , sales effectiveness each year.

He makes his home in Vancouver, British Columbia and when he's not engaged with audiences, he loves traveling with his wife Michaela and riding his Harley with dog Stanley on the back. We're delighted to have him here with us today so please join me in extending a warm welcome to:

HOWARD OLSEN!